



NASDAQ: THTX
TSX: TH

Theratechnologies Corporate Presentation

April 25, 2023

Forward-Looking Information

The following presentation contains statements that are considered forward-looking information within the meaning of securities regulation. These include in particular outlook relating to FY2023 revenue.

The Forward-Looking Information (FLI) in this presentation relates to future events or our future performance. The FLI are based on a number of assumptions and are associated with a number of risks, uncertainties and other unknown factors that may cause our actual results, levels of activity, performance or achievements to be materially different from those implied by the FLI. Readers are cautioned that using FLI contained herein for purposes other than for which it is disclosed herein may be inappropriate.

Such FLI reflects our current views with respect to future events and is given as of April 25, 2023. We undertake no obligation and do not intend to update or revise the FLI contained in this presentation, except as required by law. **All amounts in this document are in United States Dollars (USD), unless otherwise stated.**

Certain assumptions made in preparing the FLI include, but are not limited to, the following:

- 1) sales of our products will continue to grow in 2023 and beyond, and we will meet our 2023 revenue guidance;
- 2) we will achieve a positive adjusted EBITDA¹ by year-end 2023;
- 3) we will control expenses as planned and no unforeseen events will occur which would have the effect of increasing our expenses in 2023 and beyond;
- 4) the development of an intramuscular method of administration of *TROGARZO*® will yield positive results and such method of administration will be approved by the FDA when filed;
- 5) we will timely file a supplemental biologics license application for the F8 formulation of tesamorelin before the end of the 2023 fiscal year;
- 6) we will complete the human factor study related to the *EGRIFTA SV*® instruction for use and resubmit to the FDA a “Changes Being Effect” supplement before the end of the 2023 fiscal year;
- 7) we will meet all conditions under our credit agreement to access the second tranche of \$20 million to reimburse the capital and interest on the outstanding \$27.5 million convertible notes;
- 8) we will not be in default under the terms of our credit agreement;
- 9) we will be successful in finding a partner for the conduct of a Phase 2b/3 clinical trial in NASH using tesamorelin before the end of the 2023 fiscal year;
- 10) we will successfully find a path forward for the development of sudocetaxel zendusortide (TH1902) and the FDA will approve an amended protocol related to the conduct of a Phase 1 clinical trial using sudocetaxel zendusortide;
- 11) we will be successful in identifying and entering into a transaction to add one or more commercial assets as part of our commercial infrastructure in the United States; and
- 12) no event will occur that would prevent us from executing the business plan set forth in this presentation.

The FLI in our presentation may not materialize; accordingly, investors should not place undue reliance on it. We refer you to the “Risk Factors” section of our Annual Information Form dated February 27, 2023, for a description of certain of the risks and uncertainties that could cause FLI to differ, potentially in a material way. These documents are available at www.sedar.com, and on Edgar at www.sec.gov, and contain a description of the risks related to the conduct of our business.

Non-IFRS and Non-US GAAP Measure

The information contained in this presentation includes a measure that is not determined in accordance with International Financial Reporting Standards (“IFRS”) or U.S. generally accepted accounting principles (“U.S. GAAP”), including the financial measure “Adjusted EBITDA” that is used by the Corporation as an indicator of financial performance. “Adjusted EBITDA” is obtained by adding to net profit or loss, finance income and costs, depreciation and amortization, income taxes, share-based compensation from stock options, and certain write-downs (or related reversals) of inventories. “Adjusted EBITDA” excludes the effects of items that primarily reflects the impact of long-term investment and financing decisions rather than the results of day-to-day operations. The Corporation believes that this measure can be a useful indicator of its operational performance and financial condition from one period to another. The Corporation uses this non-IFRS measure to make financial, strategic and operating decisions.

The information herein is described in our Management’s Discussion & Analysis dated April 10, 2023 (“MD&A”) under the heading “Reconciliation of Adjusted EBITDA”. The MD&A is available on SEDAR at www.sedar.com.

Reconciliation of Adjusted EBITDA (In thousands of U.S. dollars)

	Three-month periods ended February 28,	
	2023	2022
Net loss	(10,443)	(9,032)
Add :		
Depreciation and amortization ¹	939	2,184
Net Finance costs ²	4,940	1,285
Income taxes	96	27
Share-based compensation	576	1,442
Adjusted EBITDA	(3,892)	(4,094)

¹ Includes depreciation of property and equipment, amortization of intangible, other assets and right-of-use assets.

² Includes all finance income and finance costs consisting of: Foreign exchange, interest income, accretion expense and amortization of deferred financing costs, interest expense, bank charges, gain or loss on financial instruments carried at fair value and loss on debt modification.

Theratechnologies (NASDAQ:THTX; TSX:TH)

Theratechnologies is a biopharmaceutical company focused on the development and commercialization of innovative therapies addressing unmet medical needs.

Corporate Profile

Founded	In 1993 in Montreal, Quebec, Canada
Headquarters	In Montreal, with subsidiary locations in the United States and Ireland.
# of Employees	Approximately ~165 employees* across Canada, the United States and Europe
Dual-listed	On the Nasdaq Stock Exchange under ticker (NASDAQ:THTX) since 2019, and the Toronto Stock Exchange under ticker (TSX:TH) since 1993.

*Full-time employees and dedicated third parties

2023 Priorities and Milestones

Strengthen	Strengthen Commercial Presence Through Established and Dedicated Sales Force
Top Line Growth	Set the Stage for Sustained Top Line Growth in 2023 and Beyond
TROGARZO® IM	File the sBLA and Seek Approval of Intra-Muscular Method of Administration of <i>TROGARZO</i> ®
File sBLA for F8	File the sBLA and Seek Approval for the F8 formulation of Tesamorelin for Anticipated Launch in 2024
Sudocetaxel Zendusortide (TH1902) Update	On March 22, 2023, the SAC recommended amendments to the protocol which is expected to be filed with the FDA the first week of May.
Oncology and NASH Partnerships	Advance discussions with potential partners to secure partnerships for our main programs
Adjusted EBITDA* Positive	Achieve Positive Adjusted EBITDA by end of FY2023 Through Carefully Managed Expenses

HIV THERAPIES

EGRIFTA SV[®] (tesamorelin for injection)

TROGARZO[®] (ibalizumab-uiyk)

Theratechnologies US Commercial Operations

In 2022, we onboarded our field force from external Contract Sales Organization.

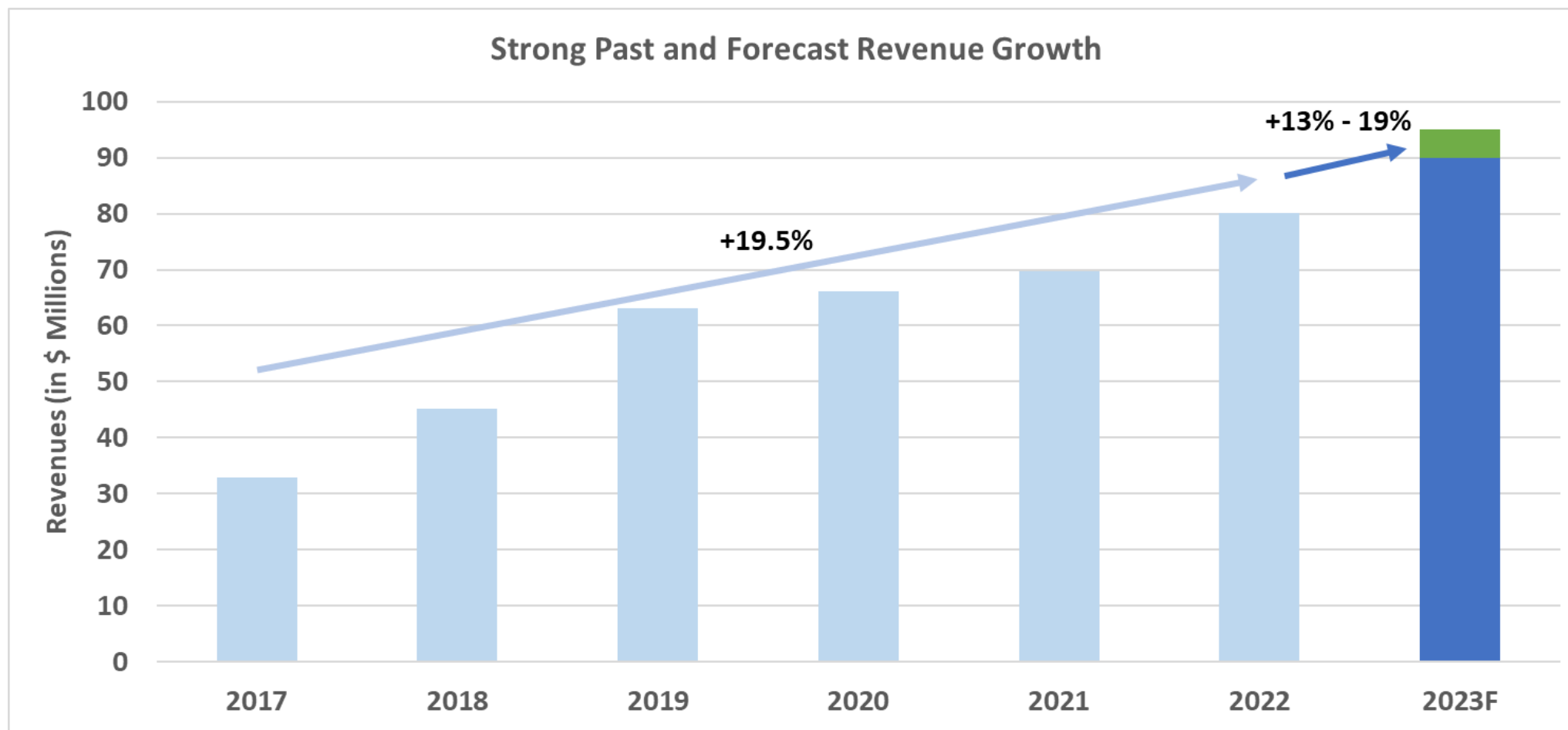
Result of the reorganization was the establishment of a dedicated, high-performing field force, more aligned with Theratechnologies' commercial goals.

Internal Field Team

- Seasoned team of representatives, specialty roles and operational support
- Experience in primary care and specialty therapeutics
- Established expertise and relationships in HIV category

Strong Revenues From HIV Franchise

2023 Revenue Guidance (\$90-\$95 million)



EGRIFTA SV®

Evolving market dynamics and brand lifecycle management present opportunities for growth

Key Attributes Provide Competitive Differentiation

1. **Only FDA approved treatment available** for adults with HIV and lipodystrophy that reduces excess abdominal fat.
2. **Unique mechanism of action** that regulates growth hormone (GH) secretion
3. **Well-established safety profile** as evidenced by 10+ years of commercial availability with a high degree of tolerability

Incremental Growth Opportunities

- Overall, **~40% of HCPs expect to see an increase in patients** with central adiposity over the next 1-2 years¹
- F8 formulation, if and when approved, is expected to **improve patient experience and adherence.**
- Tesamorelin's ability to increase endogenous GH secretion is the **foundation for development in NASH.**

NEW
EGRIFTA SV™
tesamorelin for injection

FAT THAT PUSHES BACK
EXCESS ABDOMINAL FAT
HARD BELLY
DIFFICULTY BENDING
VISCERAL ADIPOSITY
LIPODYSTROPHY
SELF-CONSCIOUS

HELP YOUR PATIENTS RELIEVE THE BURDEN OF HARD BELLY™

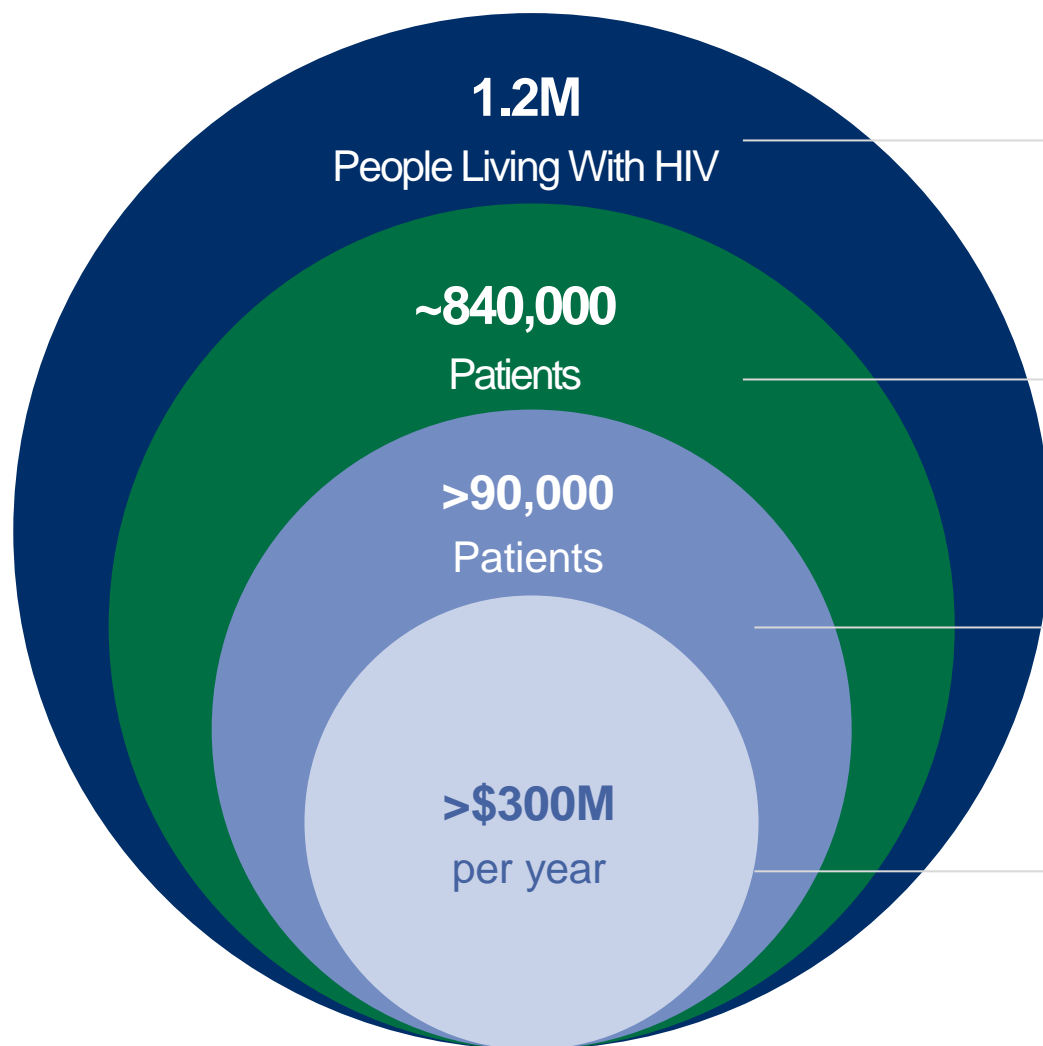
Actual patient living with HIV

EGRIFTA SV™ is indicated for the reduction of excess abdominal fat in HIV-infected adult patients with lipodystrophy.

Limitations of Use: The impact and safety of EGRIFTA SV™ on cardiovascular health have not been studied. EGRIFTA SV™ is not indicated for weight loss management. It is not known whether taking EGRIFTA SV™ helps improve compliance with anti-retroviral medications.

Please see important Safety Information throughout and accompanying full Prescribing Information, Patient Information and full Patient Instructions for Use.

EGRIFTA SV® Patient Flow*



HIV Total Prevalent Cases in U.S

**Diagnosed and Drug-treated Prevalent Cases
~70%**

**% Fitting the Description of Excess Visceral
Abdominal Fat >11%**

Addressable Market (currently screened)
Low screening rates represent an opportunity to expand
the addressable market

TROGARZO® (ibalizumab-uiyk) injection

Patient demand toward long acting and improved formulation fuels growth

Key Attributes

For heavily treatment-experienced HIV patients facing multi-drug resistance who need additional support

1. **Potency:** novel mechanism of action that is fully active with no expected cross-resistance
2. **Durability:** powerful and durable virologic response
3. **Simplicity:** no drug-drug interactions with ibalizumab, well-established safety profile
4. **New 30-second IV Push** simplifies administration for HCPs and Patients

Incremental Growth Opportunities

- Increasing patient demand and HCP adoption of long-acting modalities
- Ability to attain a pill-free complete regimen in heavily treatment experienced patients with ibalizumab in combination with other agents¹
- Intramuscular formulation, when and if approved, will improve administration and increase clinic access to therapy¹



Make undetectable possible

Take Action

With TROGARZO®

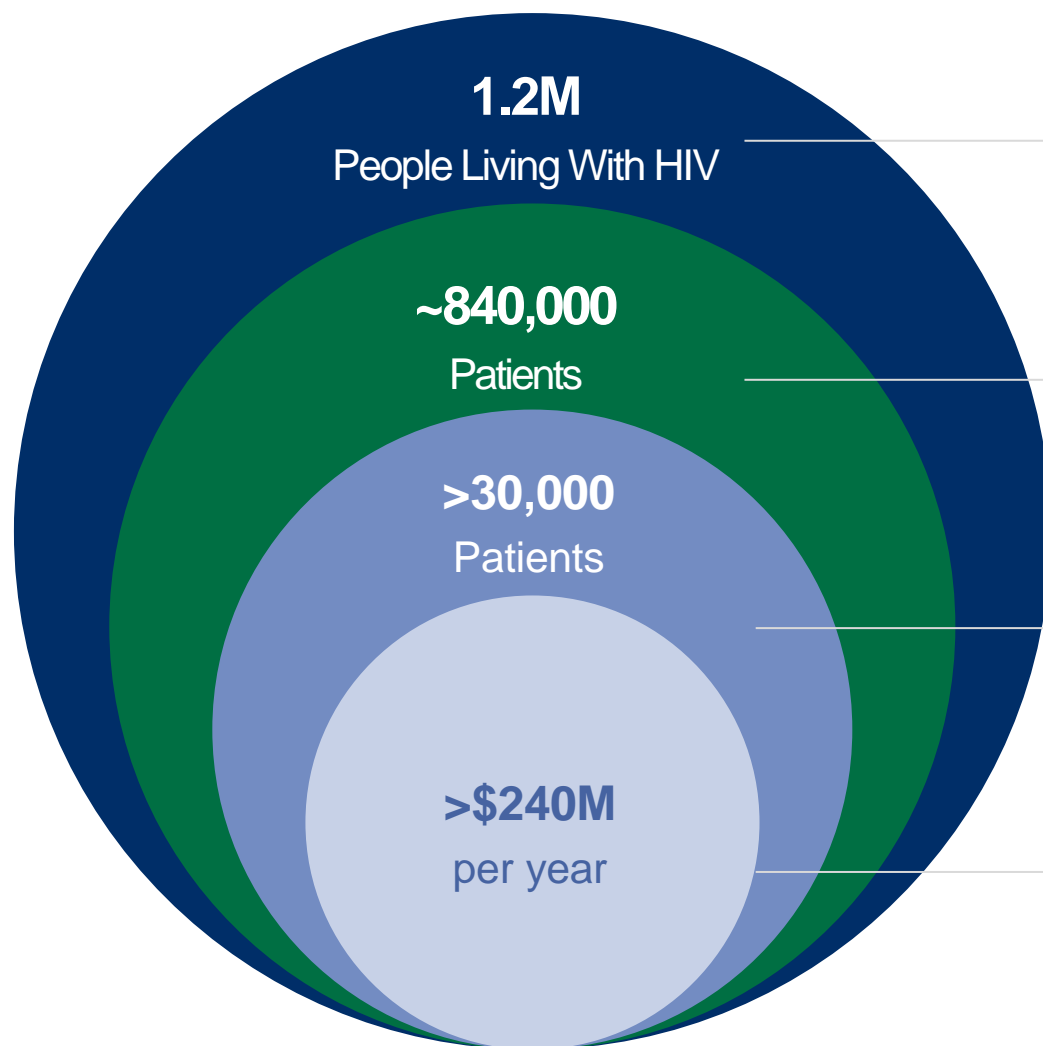
TROGARZO® (ibalizumab-uiyk):
For heavily treatment-experienced HIV patients with virologic failure who need additional support to achieve long-term suppression

NEW CONVENIENT 30-SECOND IV PUSH ADMINISTRATION¹

IMPORTANT SAFETY INFORMATION
Contraindications
• TROGARZO® is contraindicated in patients with a prior hypersensitivity reaction to TROGARZO® or any components of the product.

Trogarzo®
(ibalizumab-uiyk)
injection
200 mg/1.33 mL (150 mg/mL)

TROGARZO® Patient Flow*



HIV Total prevalent Cases in U.S

Diagnosed and Drug-treated Prevalent Cases
~70%

% HTE: >3.6%

Addressable Market (failing current regimen)



ONCOLOGY

SORT1+ Technology™

SORT1+ Technology™

First-in-Class Peptide Drug Conjugate (PDC) Platform Targeting Sortilin (SORT1) Receptors for Cancer



Targets SORT1

a novel receptor that is highly expressed in many types of cancer and is associated with poor prognosis and decreased survival.¹



Rapid internalization leading to high cytotoxic concentration

specifically inside the cancer cells for improved anti-tumour activity, tolerability, and durable response in pre-clinical studies.²



Overcomes three key resistance mechanisms:

bypasses the MDR1 efflux pump³, inhibits vasculogenic mimicry (VM) formation⁴, as well as replication of cancer stem cells⁵, in pre-clinical studies.



Induces immune cell infiltration

and potentiates the anti-tumoral activity of anti-programmed death ligand-1 (PD-L1) therapy in a melanoma mouse model⁶



Sudocetaxel zendusortide

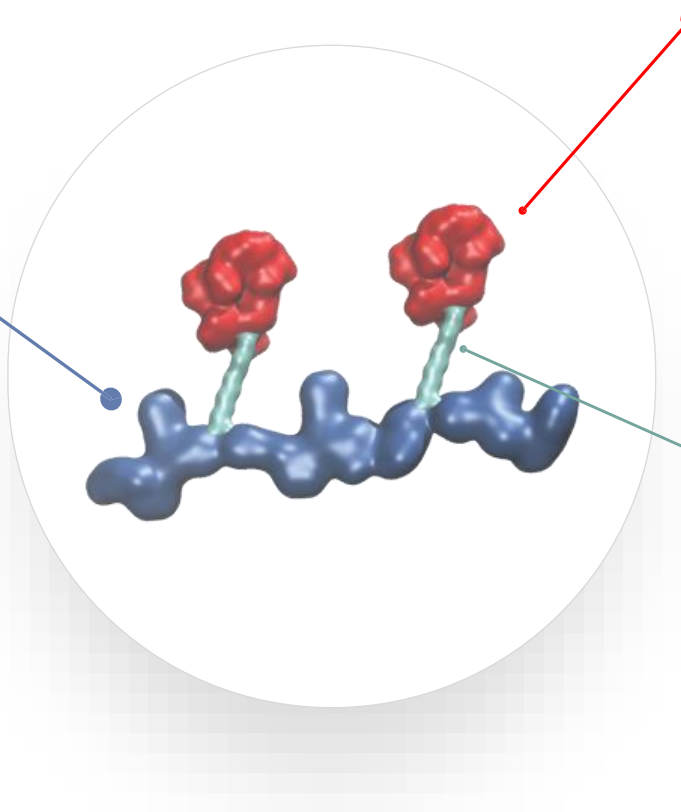
(TH1902) is the lead PDC. FDA has granted fast track designation for sudocetaxel zendusortide to be developed as a single agent for treatment of patients with SORT1+ recurrent advanced solid tumors that are refractory to standard therapy.

Sudocetaxel Zendusortide (TH1902)

Lead Investigational PDC Using Theratechnologies' Exclusive SORT1+ Technology™

Peptide^{1,2}

- Targets **SORT1** receptor, expressed in multiple cancers
- Can be conjugated to variety of anti- cancer agents with consistent number of payload molecules
- Provides **rapid internalization** and delivery of payload inside the cell, limiting degradation in the circulation and off target toxicity



Cytotoxic payload²⁻⁴

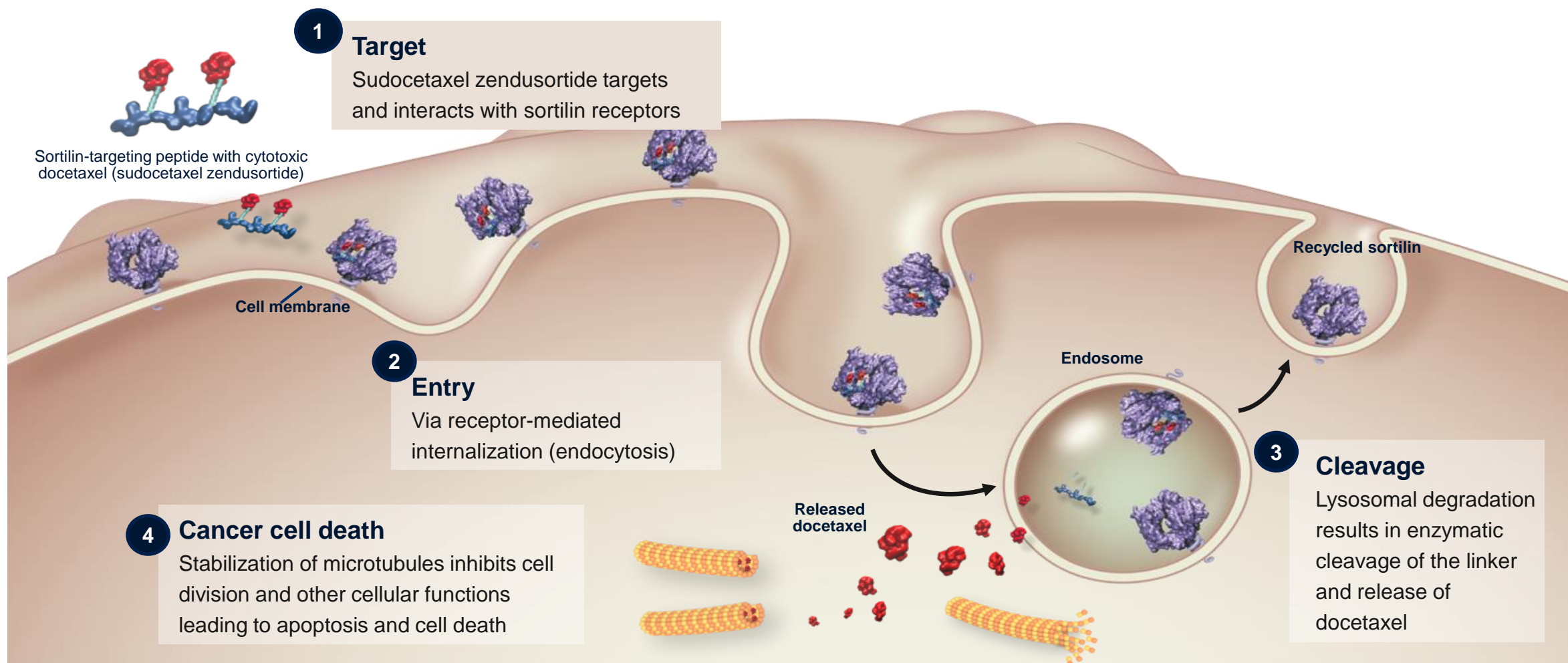
- For sudocetaxel zendusortide is **docetaxel (2:1 ratio)**, a well-established agent for a variety of cancers with known safety profile
- **Increases therapeutic window of docetaxel**
 - Use smaller dose to get greater efficacy and less toxicity (neutropenia)

Cleavable linker^{2,3}

- Links the SORT1-targeting peptide to the cytotoxic docetaxel
- Increased stability in plasma with improved distribution into targeted cancer cells
- Enables rapid release of docetaxel inside the cancer cell

Sudocetaxel Zendusortide (TH1902)

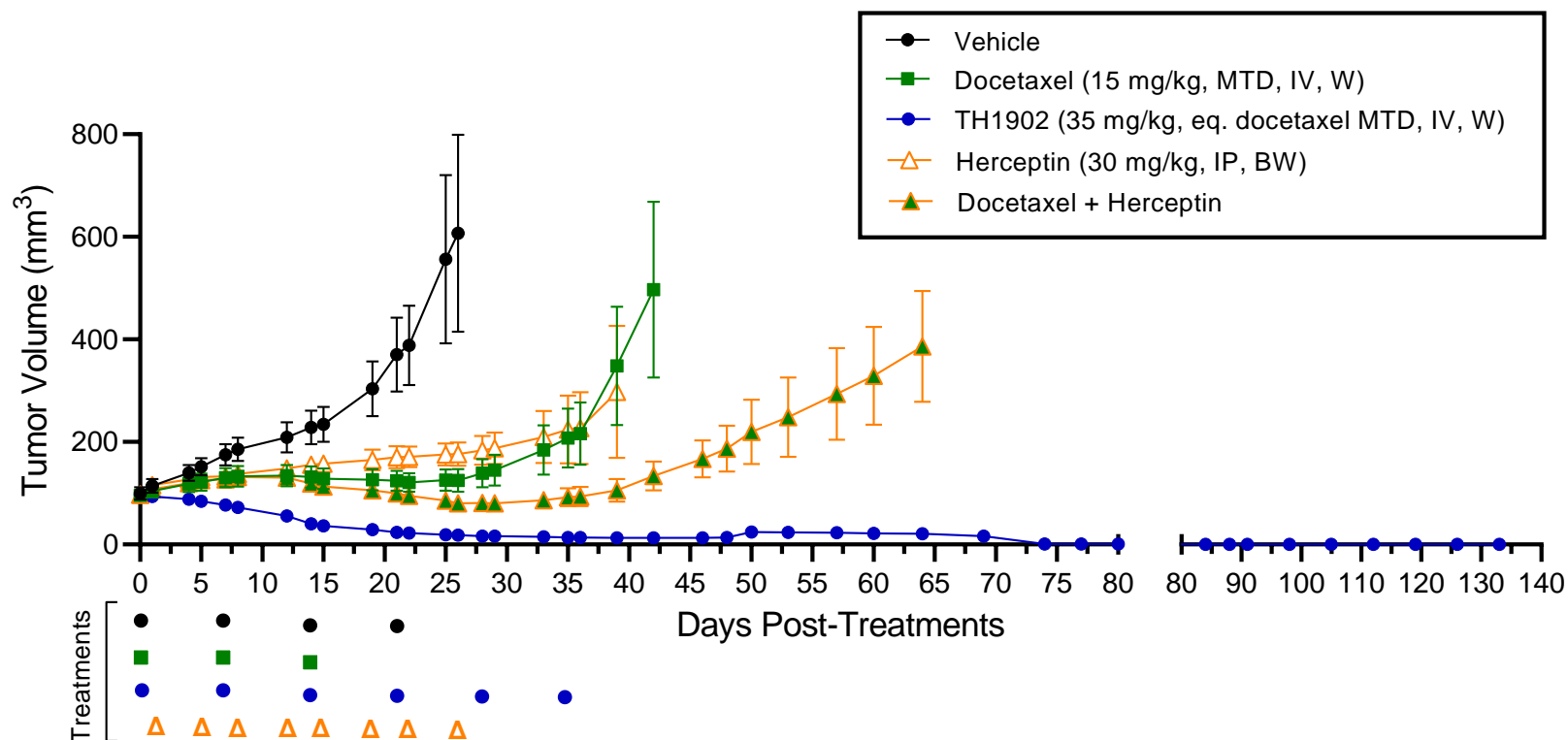
Delivering Cancer-Killing Docetaxel Directly Into Cancer Cells



Sudocetaxel Zendusortide (TH1902)

New Pre-clinical Data in HER2-Positive Breast Cancer (AACR 2023)

HCC1954 (HER2-positive breast cancer model)



Notes: AACR: American Association for Cancer Research;

Source: Charfi, C *et al.*, AACR 2023, Poster #4493.

1-The X-axis is separated into two sections: the one on the left is longer and the one on the right is shorter with longer intervals between the 'ticks' (10 vs. 5).

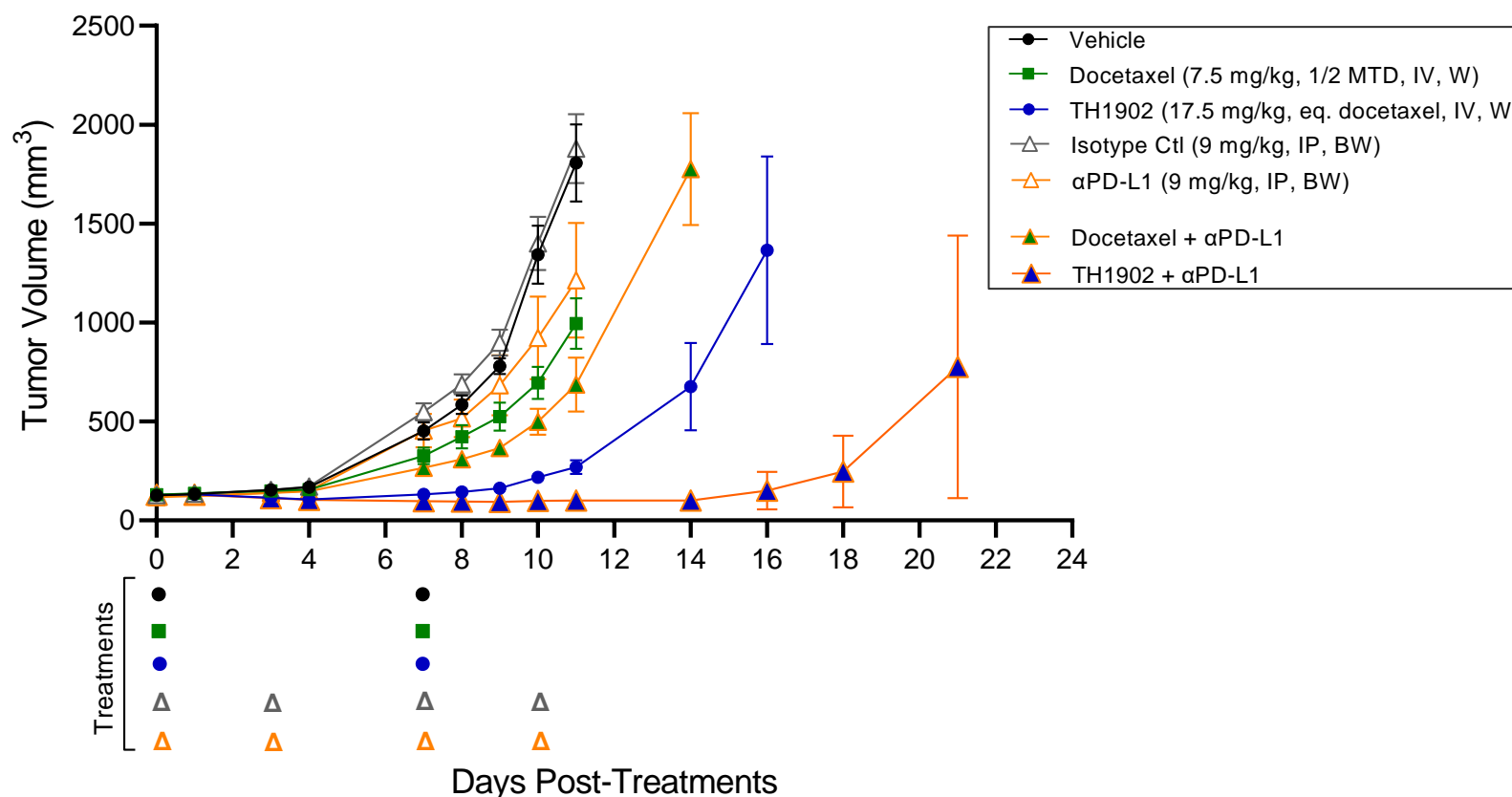
This is presented as such to emphasize the most notable results of the study (i.e. between day 0 and 80).

- HCC1954 cancer cells are HER2-positive and are reported to be less sensitive to *HERCEPTIN*[®] (higher dosage for *HERCEPTIN*[®] is required)
- In contrast to other groups, only TH1902-treated mice showed complete and sustained tumor regressions (~100 days after end of treatment)¹
- First results showing that TH1902 alone is better than *HERCEPTIN*[®] or *HERCEPTIN*[®] + docetaxel combination

Sudocetaxel Zendusortide (TH1902)

New Pre-clinical Data in Melanoma in Combination with Anti-PD-L1 Checkpoint Inhibitor (AACR 2023)

B16-F10 (melanoma model)



- B16-F10 is a syngeneic melanoma model considered as a 'cold tumor' which is insensitive to immunotherapies such as checkpoint inhibitors (CPI)
- Combination of TH1902 with the CPI anti-PD-L1 significantly increased tumor inhibitions
- TH1902, as a single agent, has been shown to induce tumor-infiltrating immune cells

Sudocetaxel Zendusortide (TH1902): Phase 1 Clinical Trial Update

On December 1, 2022, Theratechnologies announced the decision to voluntarily pause the enrollment of patients in its Phase 1 clinical trial of Sudocetaxel Zendusortide (TH1902), the Company's lead investigational peptide drug conjugate for the treatment of sortilin-expressing cancers.

Following the voluntary pause, the **Company formed a Scientific Advisory Committee (SAC) to help determine the best developmental path forward for TH1902**. A meeting was held on March 22, with several medical oncologists from across the United States, who are leading experts in the end-to-end lifecycle of oncology drug development.

Theratechnologies presented the pre-clinical and clinical data gathered thus far to the SAC, which made **recommendations to modify the frequency of administration, selection of tumor types and criteria for patient selection to further improve our chances of a successful outcome**. The Company is finalizing adjustments to the protocol and aims to submit it to the FDA the first week of May.

Consistent with the Company's 2023 objective of generating a positive Adjusted EBITDA by fiscal year end, any new investments in Sudocetaxel Zendusortide (TH1902) will be stage-gated. Once the Phase 1 clinical trial has resumed, Theratechnologies will also evaluate potential partnerships for Sudocetaxel Zendusortide (TH1902).

PARTNERSHIP AND R&D OPPORTUNITIES TESAMORELIN

Tesamorelin For NASH

A Growth Hormone Releasing Hormone (GHRH)¹ Targeting the Underlying Mechanisms of NASH^{2,3}

Direct effect:

Tesamorelin stimulates endogenous production of GH¹

- Reduces visceral fat¹
- Decreases lipogenesis⁴
- Decreases triglyceride accumulation⁵
- Decreases oxidative stress and inflammation⁶
- Improves mitochondrial function⁶

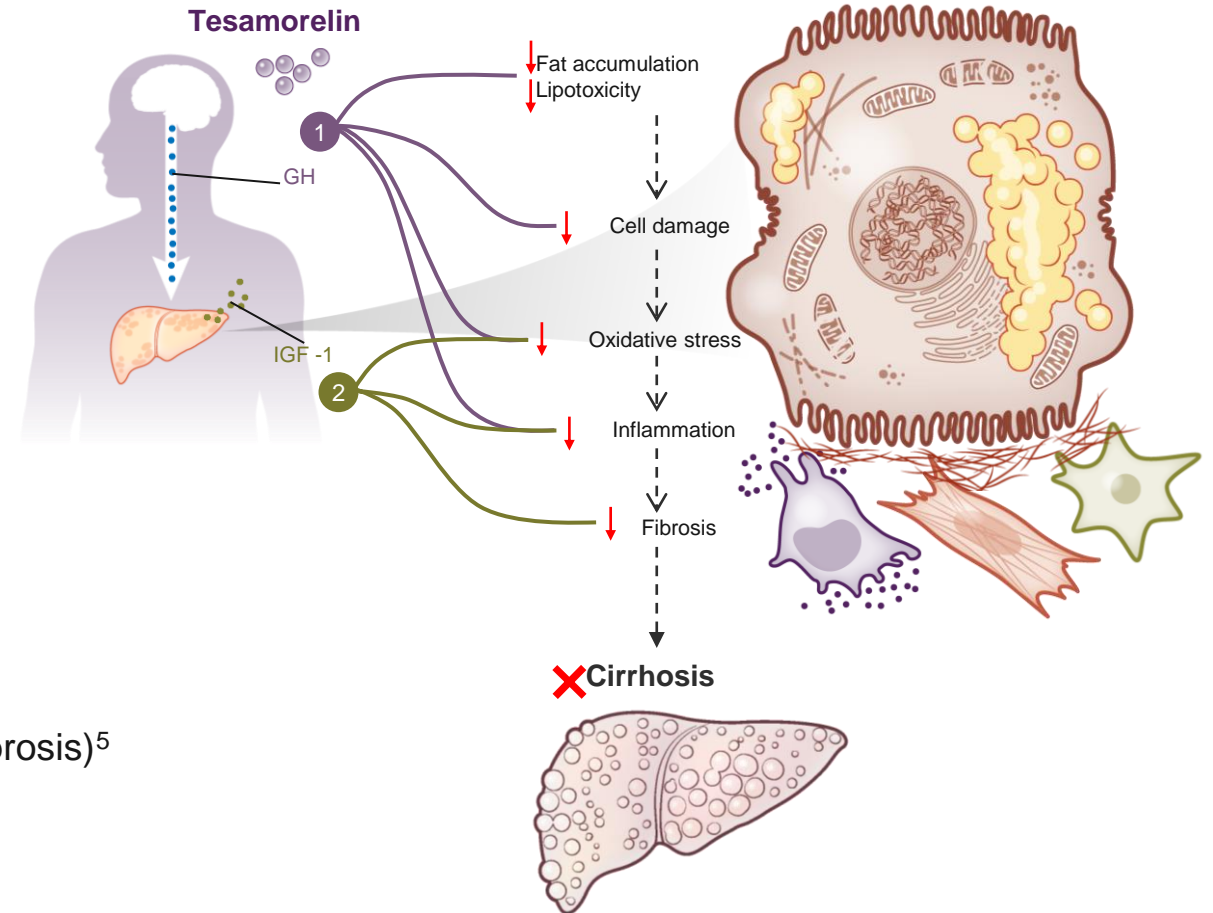
▼ Decreases fat toxicity

Indirect effect:

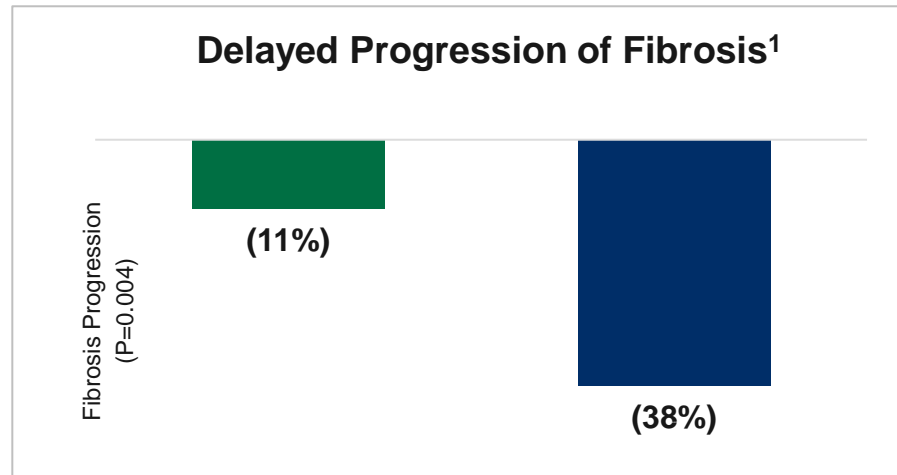
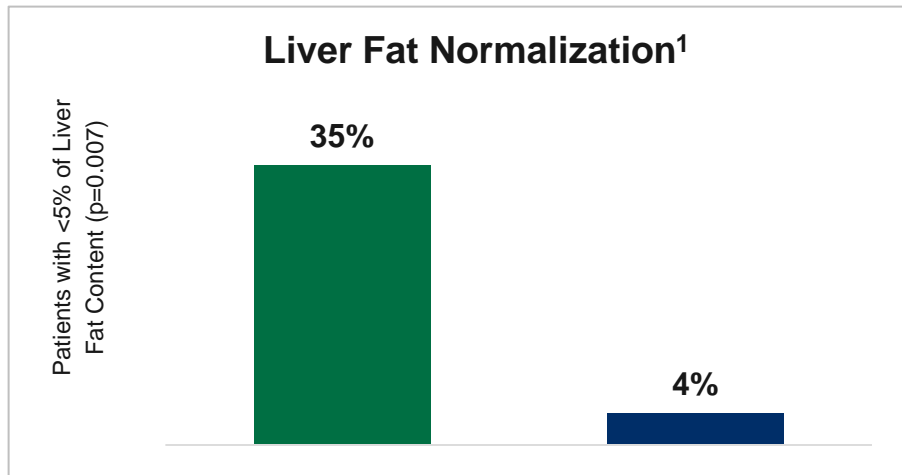
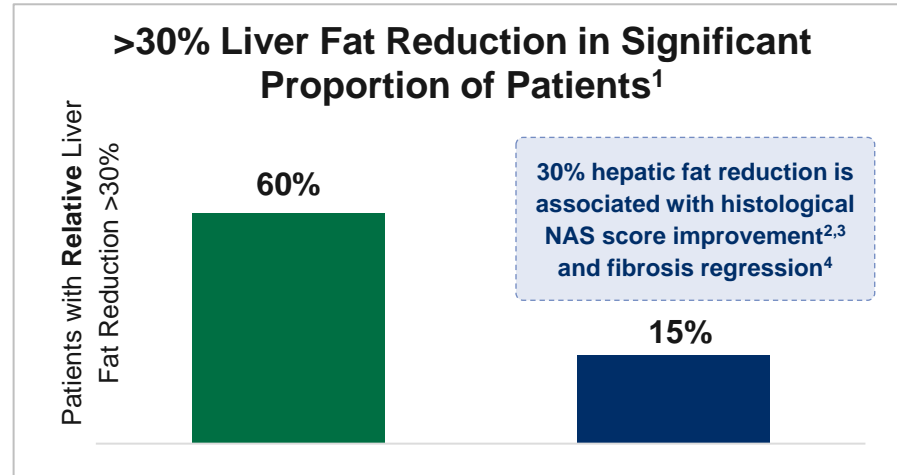
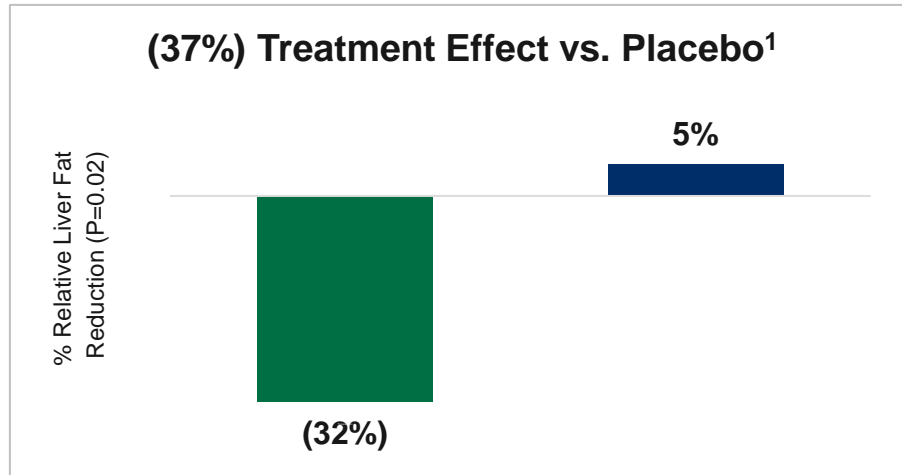
GH stimulates endogenous production of IGF-1 in the liver⁷

- Decreases insulin resistance⁵
- Decreases oxidative stress and inflammation⁵
- Deactivates hepatic stellate cells (liver cells that contribute to fibrosis)⁵

▼ Decreases hepatocyte injury and fibrosis



Effects of Tesamorelin in HIV NAFLD/NASH Patients

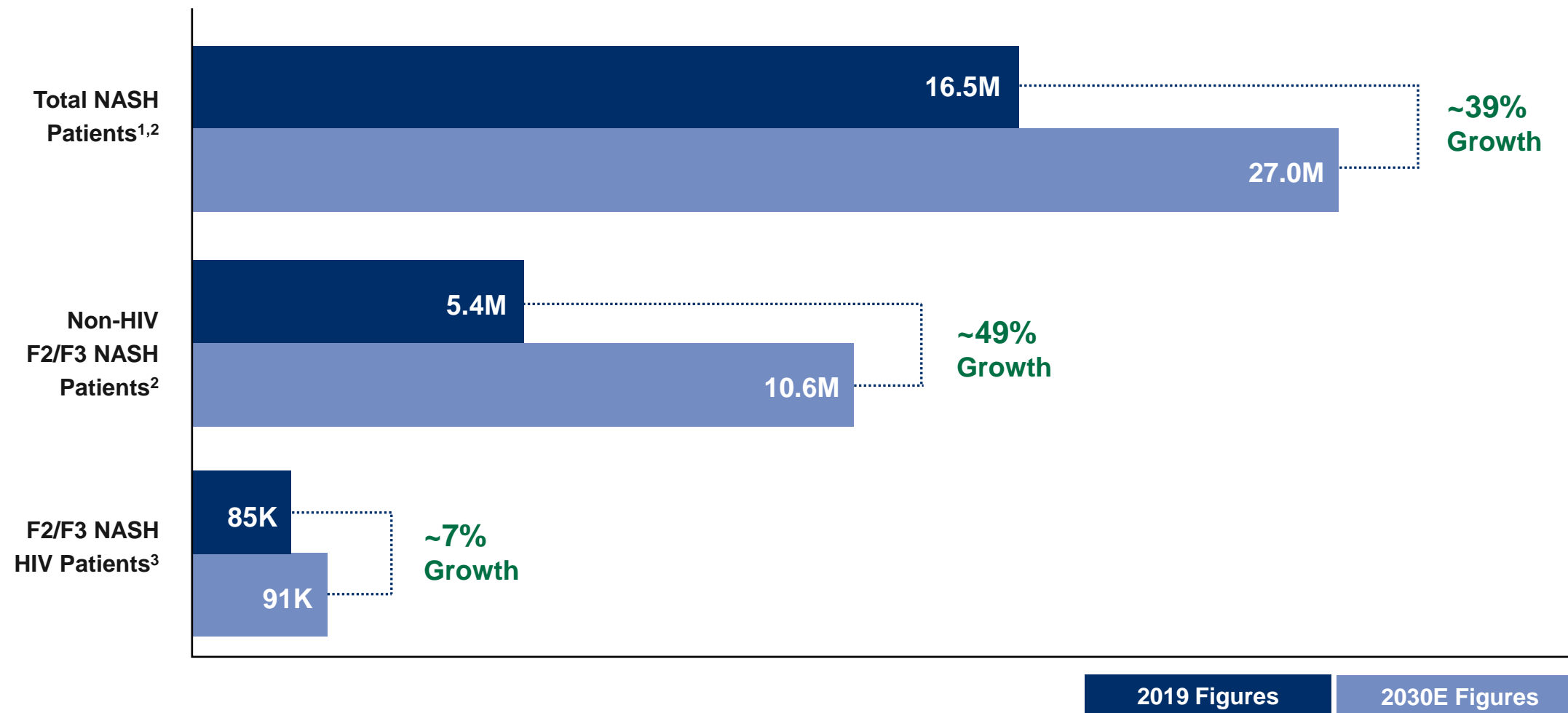


■ Tesamorelin ■ Placebo

Baseline Characteristics¹

- 61 men and women with HIV infection
- Hepatic fat levels of 13.8%
- 43% of patients had fibrosis
- 33% of patients had NASH (score 2.7)
- Study discontinuation: 14 patients
 - Without biopsies
 - 3 patients at baseline
 - 18 patients at year 1

U.S. Market Represents a Significant and Growing Opportunity in NASH



Update on Tesamorelin Development Pathway in NASH

Unique Proposition

- Phase 2b/3 seamless study design submitted to FDA. Molecule with a 10+ year known safety profile.
- This design would allow for the first 350 patients' data to be analyzed by a data monitoring committee to inform a go/no-go decision to complete the study with 1094 patients.
 - Approach will generate end-point data on a subset of patients thereby de-risking the program.
 - Actively pursuing discussions with companies that have interest, capabilities and resources.
 - Trial to be conducted with a new F8 formulation that allows weekly reconstitution.
 - Multi-dose pen injector is being evaluated for added convenience and competitive value.

IP Status

- Eligible for a 10-year marketing exclusivity in Europe, upon approval.
- F8 formulation patent expiring in 2033, in the United States, and 2034 in Europe.
- Two U.S. patents covering the use of tesamorelin to NAFLD and NASH expiring in 2040.

BUSINESS REVIEW

Financial Strength and Stability

\$100M Term Loan Facility in Place – \$40M drawn

\$19.9M

Revenues for
Q1 FY2023

\$90-95M

Revenue Guidance
for FY2023

(\$3.9M)

Adjusted EBITDA⁽¹⁾
Q1 FY2023

\$29.2M

Cash and
Short-term
Investments as at
February 28, 2023

THANK YOU